

## You belong...

#### OVERVIEW OF MEMBERSHIP

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### GOLF ONTARIO INITIATIVES

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL **AMATEUR CHAMPIONSHIPS** 

HERITAGE

SAFE & INCLUSIVE SPORT

#### CONTACT US

- Golf Ontario
- Golf Canada

Golf is a game of experiences. The golf course can be a place of mental and spiritual health, a destination to bring friends and family together. As much as anything, golf is about community.

Through a global pandemic, Canadians turned to golf in a big way. Golf Canada members posted more scores than any year in recorded history. New and returning golfers experienced the game and invested in the sport like never before. A community of excited golfers enjoyed the game safely and reminded us that golf, like life, is about the moments we share and the people we share them with.

As the National Sport Federation and governing body, Golf Canada is proud to represent more than 1,500

member clubs and over 300,000 members. Together with provincial, national, and international partners, Golf Canada is committed to providing resources and services to drive value and growth to our entire membership. We are also focused on engaging with public players and facilities and delivering robust tools and services that enhance the value proposition of our membership.

Our investment in the sport could not be possible without the incredible support of our members and partner facilities. Thank you for helping to enhance the golf experience and for being such an important part of our community.



























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Together with the provincial golf associations, Golf Canada is focusing considerable effort and resources to grow our base of golfers and connect with the mass of public recreational players across Canada. The continued support of our membership will allow Golf Canada and our provincial partners to better support golf services, invest in grassroots programs, develop more athletes from a position of strength and drive deeper junior golf programming to get more kids involved in the sport.

























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- COVID-19
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- Travel Benefits
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- Discounts & Exclusive Offers
- eGolf Canada

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- 2022 Ontario Championship Schedule
- Rules Ready Presentations
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- USGA Deacon Service
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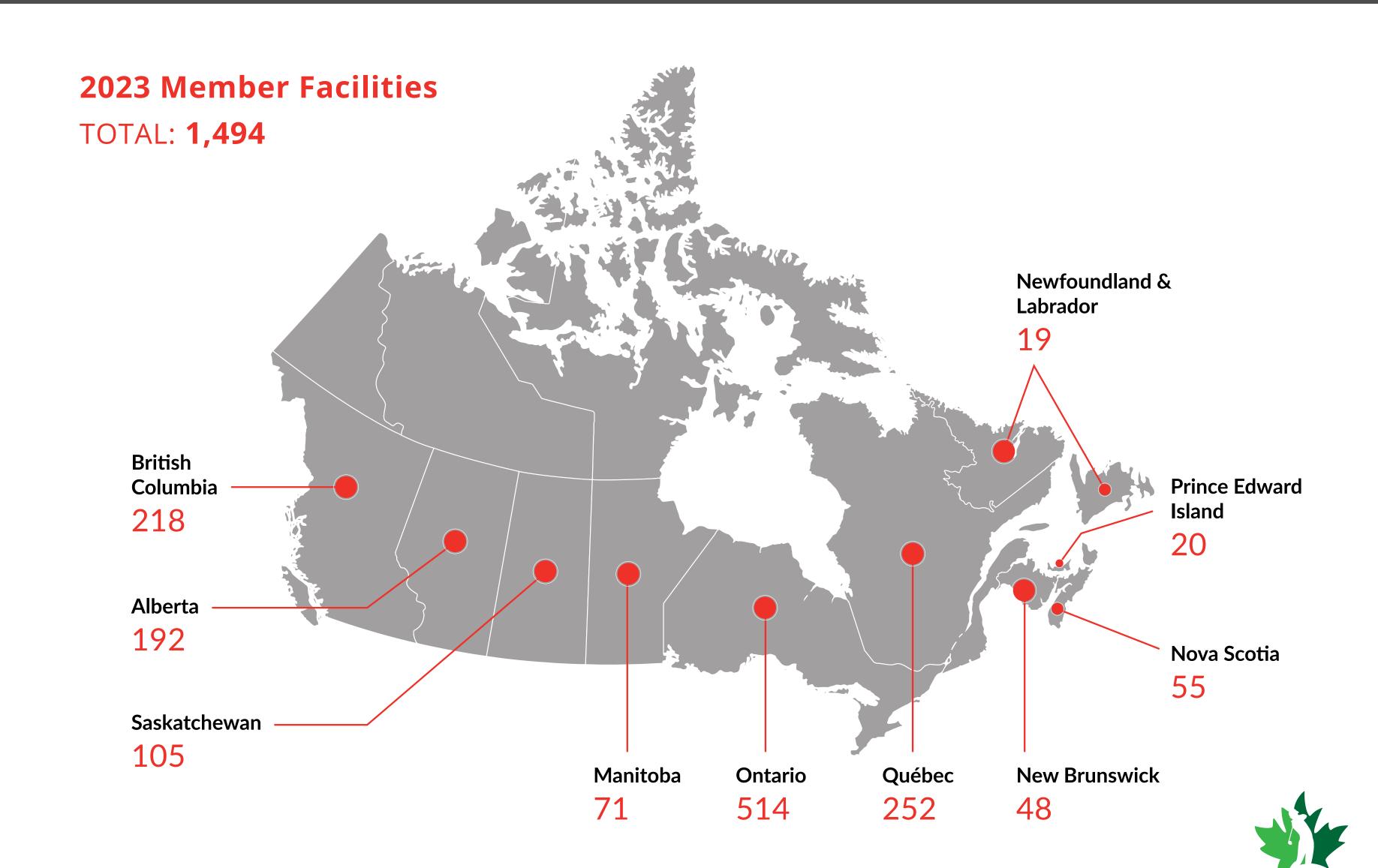
NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

**SAFE & INCLUSIVE SPORT** 

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- Golf Canada





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#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
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- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
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- eGolf Canada

#### GOLF ONTARIO INITIATIVES

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Junior Golf Pathway

Youth on Course

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

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Golf Canada is committed to enhancing the golf experience for enthusiasts of all ages and creating value for our proud member facilities. The launch of the new Golf Canada app, continual improvements to the Golf Canada Score Centre, implementation of the World Handicap System and the launch of First Tee – Canada reflect our commitment to servicing facilities and continuing to deliver new and exciting benefits at the club-level.

## A. Course Rating and Handicapping

As a Golf Canada member, your facility is an important part of the World Handicap System (WHS)!

The two key aspects of the WHS – the <u>Rules of Handicapping</u> and the <u>Course Rating System</u> – work together to make the game of golf more equitable and enjoyable for all.

An official Handicap Index allows golfers to measure performance and enables players of differing skill levels to compete equitably. Golfers can post scores online or through the Golf Canada mobile app to establish or maintain your Handicap Index. When posting hole-by-hole scores, the necessary adjustments will be made automatically and golfers can track key statistics around their game.





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- Golf Canada App
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- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

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- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### **GOLF ONTARIO INITIATIVES**

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on CourseJunior Golf Pathway

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HERITAGE

SAFE & INCLUSIVE SPORT

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Looking to improve your knowledge about the Rules of Handicapping? Register for Golf Canada's <a href="FREE online seminar">FREE online seminar</a> to learn more or become a certified Handicap Official!

Official Course and Slope Ratings are issued to all Golf Canada member facilities. The ratings take into consideration factors that affect the playing difficulty of the course and allows golfers to establish and transport a Handicap Index to any rated golf course.

### **B.** Golf Canada Score Centre

The Golf Canada Score Centre is the primary hub for facilities, groups, and leagues to manage their membership rosters and enroll golfers into the suite of Golf Canada membership benefits.

A number of modifications have been made to the Score Centre to ensure a simple process for managing a club roster. Facilities and league administrators have access to a suite of tools, benefits, and reporting functionality to ensure that golfers have easy access to Golf Canada's membership benefits and services including the Handicap system for equitable competition and games among players.





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- Hosting Championships
- COVID-19
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#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
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#### **GOLF ONTARIO INITIATIVES**

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
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- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

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- First Tee

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HERITAGE

SAFE & INCLUSIVE SPORT

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Visit the link below for Webinars that were created as a full walk-through on the Score Centre's core functionality:

Golf Canada's Golf Services Webinar Resources

Customer Support Representative Support Contact Information







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#### FACILITY MEMBER BENEFITS

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- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### GOLF ONTARIO INITIATIVES

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

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## C. Golf Canada App

Launched in 2020, the new Golf Canada app is a free tool for Canadian golfers to find a course, track their scores, enhance their on-course experience, and to go digital with their game! With a new look and feel plus dynamic game-improvement features like stat tracking and course GPS, the Golf Canada app lets users manage every aspect of their golf experience using their smartphone. The new app is also a powerful marketing tool for facilities to engage directly with golfers. Keep your facility information and imagery current and use the Golf Canada app to help promote your product to golfers.

- Messaging / CMS Feature
- Update Course Profile Feature (amenities, logo + course image)
- Course Lookup Tool







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#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
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- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### **GOLF ONTARIO INITIATIVES**

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

#### SAFE & INCLUSIVE SPORT

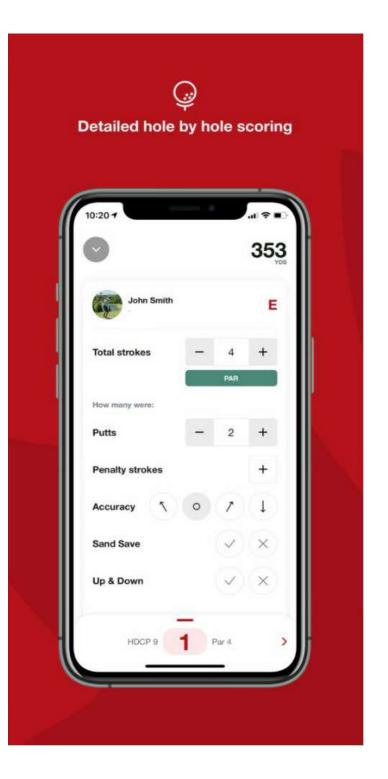
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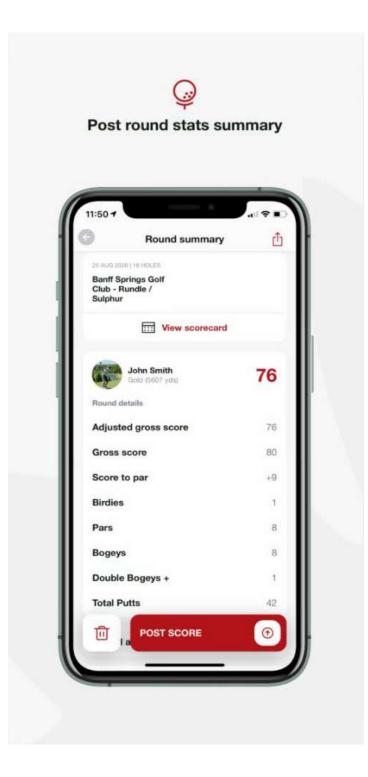
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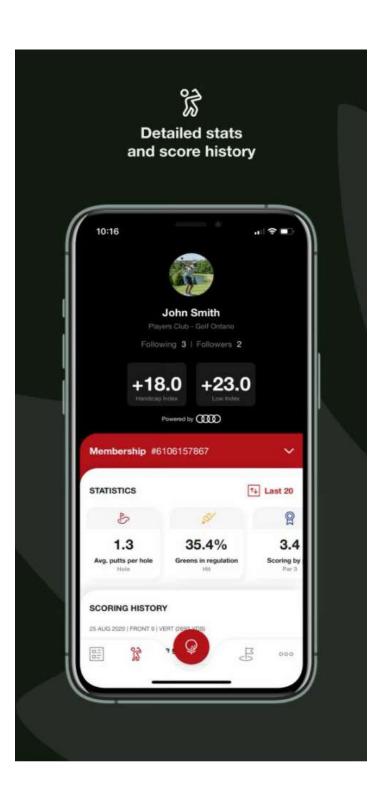
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#### **OVERVIEW OF MEMBERSHIP**

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### **GOLF ONTARIO INITIATIVES**

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on CourseJunior Golf Pathway

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

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## D. Golf Genius Partnership - NEW!

We are very pleased to announce our new partnership with **Golf Genius Software**. Golf Genius offers innovative solutions to help operators save time, generate more revenue, and deliver exceptional golf experiences.

In addition, Golf Canada and Provincial Association member facilities are eligible to receive special pricing: For more information please click here.

To learn more about the tournament management features available, please click here.





#### **OVERVIEW OF MEMBERSHIP**

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### GOLF ONTARIO INITIATIVES

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

#### CONTACT US

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- Golf Canada

## **E.** Hosting Championships

Golf Canada's national amateur competitions along with Provincial professional championships play a crucial role in providing a competitive pathway for all amateur golfers in Canada. These Championships are instrumental to Long-Term Player Development (LTPD) and play a role in creating champion golfers at the highest levels of competition. The success of these championships is only possible through the support of proud member clubs who host and welcome golfers from across Canada and around the world. These championships help create exposure for facilities, build a legacy of excellence and provide a platform for clubs to give back to the game.

Interested in Hosting a National Championship at your club? Please contact Adam Cinel, Senior Manager, Amateur Championships and Rules at: <a href="mailto:acinel@golfcanada.ca">acinel@golfcanada.ca</a>

Looking at hosting Regional Qualifiers or Provincial Championships? Please visit your Provincial Association website for more information.





#### **OVERVIEW OF MEMBERSHIP**

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### GOLF ONTARIO INITIATIVES

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

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### F. COVID-19

In 2020, the Golf Canada Foundation, with help from industry partners and stakeholders, created the COVID-19 Relief Fund to help clubs offset some of the costs of personal protective equipment (PPE) as well as green fees for front line workers and juniors. The program was very successful and will be continued for 2022.

### **OVERVIEW**

With the COVID-19 Relief Fund, facilities were eligible to receive up to \$1000 by submitting receipts and filling out an online application.

### **RELIEF FUND STATISTICS**

The COVID-19 Golf Relief Fund raised \$455,484 and helped subsidize the following:

- \$364,299 has been granted to Canadian golf clubs;
- 372 golf clubs have been supported across Canada;
- 16,910 employees have been provided supported with non-medical PPE (personal protective equipment), as well as sanitization, hygiene, and other protective materials;





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- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### **GOLF ONTARIO INITIATIVES**

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

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- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

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- Golf Canada

- **6,087** junior rounds were subsidized to encourage and increase social interactions and outdoor activity; and
- **1,944** golf rounds were subsidized to thank front-line workers for their efforts and leadership during the pandemic.

### COVID-19 - ADDITIONAL RESOURCES

- Additional information as well as other programs and applications can be found on the Golf Canada Covid-19 Resource Page.
- Along with Golf Canada's partners in the PGA of Canada, the Canadian Society of Club Managers and the Golf Course Superintendent's Association, we helped create Golf's Playbook for Canada.





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- Golf Canada App
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- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### **GOLF ONTARIO INITIATIVES**

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Junior Golf Pathway

Youth on Course

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

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### G. Rules of Golf

As the National Sport Federation and governing body, and in partnership with the R&A, USGA and Canada's Provincial Golf Associations, Golf Canada is responsible for overseeing the Rules of Golf in Canada.

### **RULES MODERNIZATION LAUNCHED IN 2019**

In recent years, golf's governing bodies collaborated to deliver a modernized rules initiative. The primary intent was to push the sport and its rules into a revised language that best reflects our current game.

Golf Canada in partnership with the provincial golf associations have created several documents to help facilities understand and implement recently implemented rules changes. Numerous publications, seminar opportunities, online educations, and video are resources are available on the Golf Canada Rules of Golf page.

### ASK AN EXPERT FEATURE

Golf Canada provides an "Ask an Expert" resource to help member facilities or leagues with any concerns or questions surrounding a competition. While nothing can replace an onsite referee, this resource can be a valuable resource when a question arises during a competition.

Do you have a question for our Rules Experts? Please email: smrules@golfcanada.ca





#### OVERVIEW OF MEMBERSHIP

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- Golf Canada App
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- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### GOLF ONTARIO INITIATIVES

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

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HERITAGE

SAFE & INCLUSIVE SPORT

#### CONTACT US

- Golf Ontario
- Golf Canada

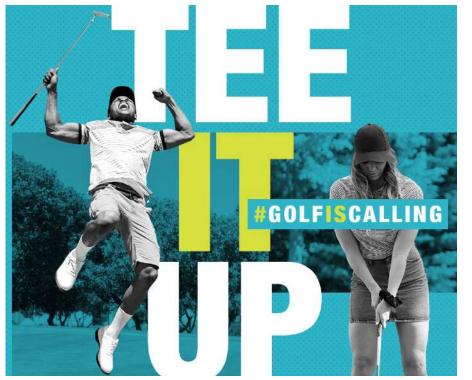
## H. Golfer Retention Campaign - GOLF IS CALLING

The GOLF IS CALLING campaign is an industry-wide marketing push for Canadians to play golf in 2022. Developed in partnership with Golf Canada's Industry Advisory Council with the support of industry partners, the GOLF IS CALLING campaign features a vibrant look and feel and is supported by a bilingual portal and marketing toolkit of video, static, and graphic assets available to golf courses and industry stakeholders who can share in the national launch.

### **ASSET PORTAL**

Over 700 unique assets have been created, with many having the ability to be fully co-branded with your facility's logo. Operators can create their own call-to-action and customized assets to support your facility's marketing efforts. Help get the word out to your golfers! Access the Asset Portal here.









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- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

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#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### **GOLF ONTARIO INITIATIVES**

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

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- First Tee

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HERITAGE

SAFE & INCLUSIVE SPORT

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## I. Foundation Support

Golf Canada Foundation raises and grants funds annually to help young golfers as well as support programs designed to support Junior Golf, Collegiate Golf, Women's Golf, High Performance Golf, and Golf Heritage.

### HOW TO DONATE OR GET INVOLVED

Golf Canada Foundation is constantly seeking donors and donations to support and grow our sport.

More information on Golf Canada Foundation, how to get involved, what support is available, and who to contact can be found on the Golf Canada Foundation website.







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- COVID-19
- Rules of Golf
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- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
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- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

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HERITAGE

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An official Golf Canada Handicap Index provides access to club, regional, provincial, and national competitions including Provincial and National Amateur Golf Championships, the exciting RBC PGA Scramble national series of events and the new Audi quattro Cup.

NATIONAL AMATEUR CHAMPIONSHIPS Click here for the 2023 Schedule

QUALIFYING FOR THE CPKC WOMEN'S OPEN & RBC CANADIAN OPEN Click here for the 2023 Schedule

# M Audi quattro Cup

The Audi quattro Cup, the world's largest amateur competition is back in 2023! Qualifying participants compete regionally with the winning teams advancing to the national finals where they vie to represent Canada on the global stage.

For more information on this exclusive event, please visit the Audi quattro Cup website.





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#### **OVERVIEW OF MEMBERSHIP**

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### GOLF ONTARIO INITIATIVES

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

#### CONTACT US

- Golf Ontario
- Golf Canada



### RBC PGA SCRAMBLE OF CANADA

The RBC PGA Scramble of Canada is a national competition supported and executed by the PGA of Canada. The event features a team of four amateurs + a PGA of Canada Professional competing in a net scramble format. Teams compete regionally, provincially and, if successful, will compete at the National Final hosted at Cabot Links and Cabot Cliffs in Inverness, Nova Scotia.

For information on the rules, event hosting opportunities or to submit a team, please visit the RBC PGA Scramble of Canada website.





## WHY YOU NEED A HANDICAP

#### **OVERVIEW OF MEMBERSHIP**

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### GOLF ONTARIO INITIATIVES

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

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HERITAGE

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### RECREATIONAL HANDICAP USAGE

Not only is a Handicap a great measuring stick in seeing how your game compares with golfers at your club and on a Regional, Provincial and National basis – it's also a fantastic way to measure your improvement in your game. Track advanced statistics and get the most out of your game using the Golf Canada mobile app statistics feature.

Also, your Official Golf Canada Handicap is a 365-day membership that is certified under the World Handicap System and is fully transferable as you play in leagues and competitions GLOBALLY!

If you're looking to make continued strides in your game and lower your Handicap, we always encourage you to take lessons from our friends at the PGA of Canada – for more information and how to find a pro closest to you, <u>please click here</u>.







## INDIVIDUAL MEMBER BENEFITS

FACILITY MEMBER BENEFITS

OVERVIEW OF MEMBERSHIP

 Course Rating and Handicapping Golf Canada Score Centre

Golf Canada App

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Rules of Golf

Golfer Retention Campaign - NEW

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WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

Official Handicap Index

Golf Canada App - NEW

Incident Protection

Travel Benefits

Level 1 Rules of Golf Education

- Discounts & Exclusive Offers

eGolf Canada

#### GOLF ONTARIO INITIATIVES

- 2022 Ontario Championship Schedule

Rules Ready Presentations

World Handicap System Webinars

USGA Deacon Service

 Women's Try Golf Series LPGA USGA Girls Golf

Youth on Course

Junior Golf Pathway

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge

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NATIONAL & PROVINCIAL **AMATEUR CHAMPIONSHIPS** 

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Golf Canada

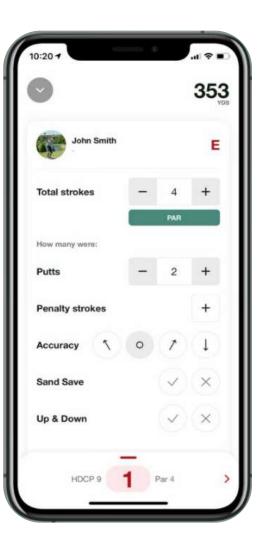
In addition to serving our member facilities and golf courses, Golf Canada is proud to enhance the golf experience of 300,000 individual golfers across the country. In addition to supporting Golf Canada's investment in the sport through grassroots programs, high performance athlete development, heritage, philanthropy and golf services, golfers can access a suite of benefits available exclusively to Golf Canada / Provincial Association members including:

### An Official Golf Canada Handicap Index

### **Access to Golf Canada App - NEW!**

- Course GPS
- Stat Tracking
- Gaming Features (Skins Game, Match Play)











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#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
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- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### **GOLF ONTARIO INITIATIVES**

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
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#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

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### **Golf Canada Incident Policy – Up to \$1,500 in Coverage**

Golf Canada members should have peace of mind knowing that they're automatically covered under a Golf Canada Incident Policy and may receive benefits for:

- Up to \$1,500 for LOST, BROKEN and STOLEN PERSONAL GOLF EQUIPMENT
- Up to \$1,000 for any errant shots that result in BROKEN WINDOWS
- Up to \$1,500 for any unfortunate events results in GOLF CART DAMAGE

Claims Paid in 2022: \$713,636.27

Golf Canada Incident Policy underwritten by Northbridge General Insurance Corporation and offered by the Magnes Group Inc.





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#### OVERVIEW OF MEMBERSHIP

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

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#### INDIVIDUAL MEMBER BENEFITS

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- Golf Canada App NEW
- Incident Protection
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- Discounts & Exclusive Offers
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- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

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- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

#### CONTACT US

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- Golf Canada

### **Travel Benefits**

- Avis Car Rental up to 25% off rental vehicles for Golf Canada members
- Hilton Rewards up to 10% off Hilton hotel room bookings with complimentary upgrades
  at participating properties for Golf Canada members

### **Level 1 Rules of Golf Education**

Click here to register

### **Discounts on Golf Canada Merchandise**

Visit the Golf Canada Shop

### 15% Off Tickets for the RBC Canadian Open and CPKC Women's Open

Access to all PGA TOUR Canada / Mackenzie Tour events
 Click here for the 2023 Schedule

### eGolf Canada - The #1 Source of Canadian Golf News

















## GOLF ONTARIO INITIATIVES

#### **OVERVIEW OF MEMBERSHIP**

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- Golf Canada Score Centre
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- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
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- Golf Canada App NEW
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- Travel Benefits
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- Discounts & Exclusive Offers
- eGolf Canada

#### GOLF ONTARIO INITIATIVES

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Junior Golf Pathway

Youth on Course

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

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### **2023 Ontario Championship Schedule**

The tournament schedule and websites will be available through the Golf Ontario website with each tournament website providing information related to exemptions, entry fees, procedures and other important championship information.

2023 Provincial Championships Calendar

### **Rules Ready Presentations**

Golf Ontario is committed to ensuring member facilities and their members are Rules Ready for the 2023 season. Rules presentations can be in person or online. The complimentary presentations cover the basic Rules of Golf using the Players Edition Rule Book. The presentations are about 60 to 70 minutes long.

gao.ca/golfer-resources/rules

### **World Handicap System Webinars**

WHS Certification webinars educate and help member clubs, members, and general public achieve WHS certification. These seminars are a more in-depth look into Handicapping and Course Rating and will give attendees a thorough knowledge of WHS on their way to certification.





## GOLF ONTARIO INITIATIVES

#### **OVERVIEW OF MEMBERSHIP**

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
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- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
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- Discounts & Exclusive Offers
- eGolf Canada

#### **GOLF ONTARIO INITIATIVES**

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course

#### Junior Golf Pathway

- National Junior Skills Challenge

JUNIOR PROGRAMMING

First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

#### CONTACT US

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- Golf Canada

### Women's Try Golf Series

The 2023 series will provide an enjoyable, welcoming experience for women interested in trying the game or picking it back up. The three key principles of the Series are:

- Try it Love it!
- No dress code no rules!
- Fun more fun!

gao.ca/WomensTryGolf

### **LPGA USGA Girls Golf**

The program provides girls with golf instruction led by LPGA and PGA teaching professionals or First Tee certified coaches. The program supports girls by creating girls only experiences that show girls just how much fun golf can be. <a href="mailto:gao.ca/GirlsGolf">gao.ca/GirlsGolf</a>

### **Youth on Course**

The program provides junior members of Golf Ontario/Golf Canada the opportunity to pay unlimited \$5 greens fees all season long at participating facilities across in Ontario, along with more than 1,400 additional facilities across Canada and the United States.

GOLFONTARIO

youthoncourse.ca

## GOLF ONTARIO INITIATIVES

#### **OVERVIEW OF MEMBERSHIP**

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### **GOLF ONTARIO INITIATIVES**

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

#### CONTACT US

- Golf Ontario
- Golf Canada

### Junior Golf Pathway

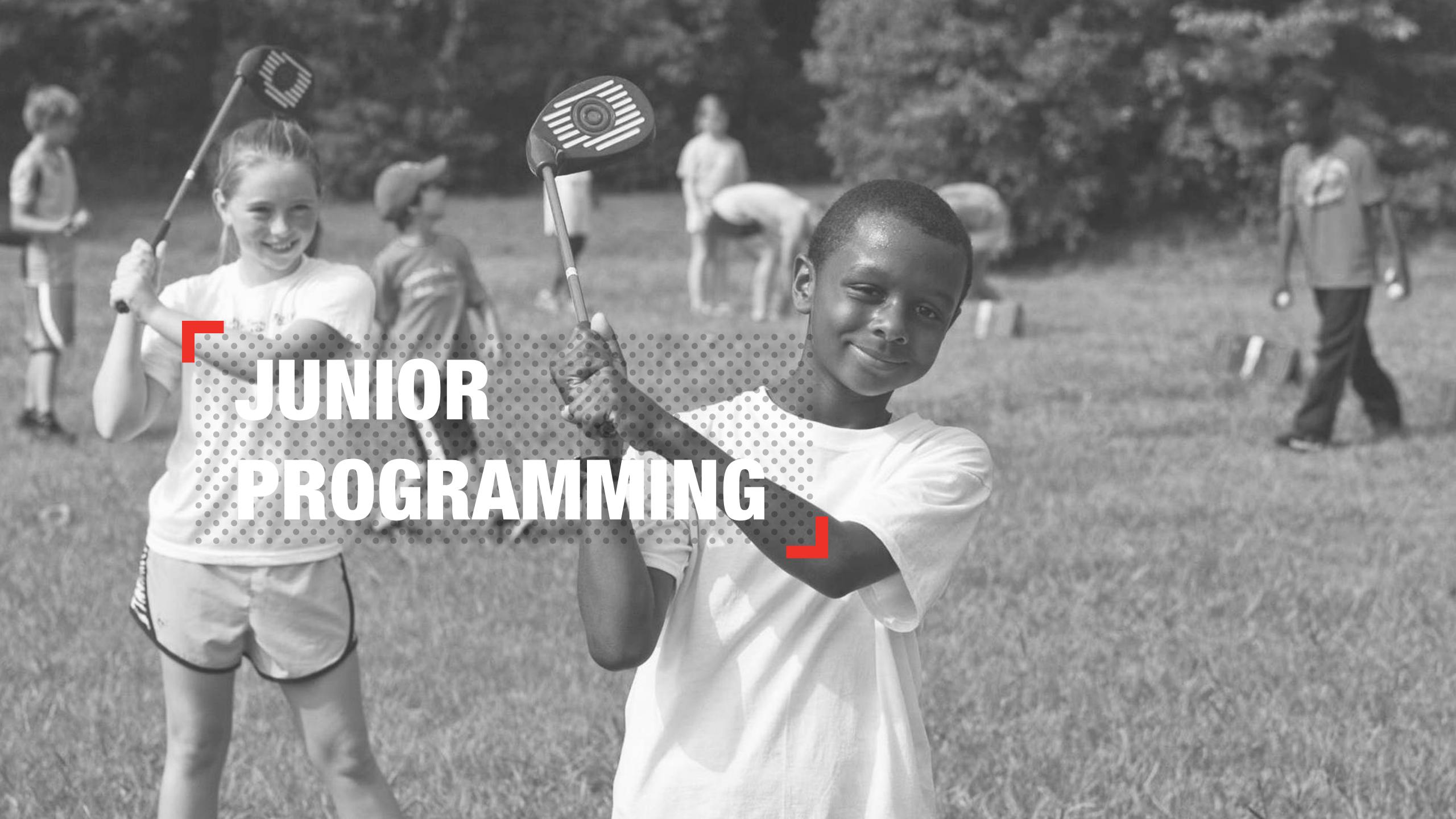
The Junior Golf Pathway is an interactive tool for junior golfers in Ontario to create a strong and clear developmental path to help them reach their highest potential. Junior golfers can utilize the Junior Golf Pathway to access resources for tournaments, to connect with an expansive database of coaches and to use a variety of other tools that will help with their individual competitive growth.

The Junior Golf Pathway also provides usefulness to Junior Golf Coaches and Junior Tours. Coaches have the ability to join the Pathway, create their own page and display all of the amenities they offer through their facilities and programs, to help connect them to junior golfers in their region. Likewise, Junior Tours have the ability to share information about their tournaments, events and programs under one hub location for junior golfers' access. This recourse is complimentary for juniors, coaches and other stakeholders.

juniorgolfpathway.ca







## JUNIOR PROGRAMMING

#### **OVERVIEW OF MEMBERSHIP**

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
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- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
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- Foundation Support

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#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
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- eGolf Canada

#### GOLF ONTARIO INITIATIVES

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Junior Golf Pathway

Youth on Course

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

**SAFE & INCLUSIVE SPORT** 

#### CONTACT US

- Golf Ontario
- Golf Canada

Golf Canada is committed to supporting facilities in the delivery of world-class junior golf programming. Through multi-faceted on-course activities and in-school programming that reaches 440,000 youngsters annually, junior golf is a conduit to creating the next generation of golfers. New in 2022 is the exciting launch of First Tee – Canada, a partnership that will see First Tee's youth development and character building emphasis strengthen Golf Canada's junior golf activities that reach kids in schools and at golf facilities.

## A. National Junior Skills Challenge

The Junior Skills Challenge is an online and interactive program that focuses on developing the key golf skills of putting, chipping and driving. An online leaderboard allows site coordinators to upload players' scores so they can track their improvement. Using the data, players are ranked nationally by age group, and by scores on the National Leaderboard.

### AGE CATEGORIES

The four age groups are 8 and under, 9 to 11, 12 to 14 and 15 to 18 years old. The top ranked players from local events go on to compete in their respective Junior Skills Challenge Provincial Qualifiers. Top competitors nationally are invited to compete in the annual Junior Skills Challenge National Event.



**GOLFONTARIO** 

## JUNIOR PROGRAMMING

#### OVERVIEW OF MEMBERSHIP

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
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#### **GOLF ONTARIO INITIATIVES**

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
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#### JUNIOR PROGRAMMING

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- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

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- Golf Canada

### B. First Tee

Golf Canada and First Tee partnered to launch First Tee – Canada in 2021. The partnership will see First Tee's youth development emphasis strengthen Golf Canada's junior golf activities that reach kids in schools and golf facilities. The innovative First Tee curriculum will focus on empowering young people to build character through the game of golf. Multiple chapters are targeted to launch in 2022 (British Columbia, Ontario, Alberta, and Quebec) with additional chapters being established across Canada through 2023.

### **OFFICIAL WEBSITE**

Information on the First Tee - Canada, it's program and services, and how to get involved can be found on the First Tee Canada website.









## NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

#### **OVERVIEW OF MEMBERSHIP**

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
- Travel Benefits
- Level 1 Rules of Golf Education
- Discounts & Exclusive Offers
- eGolf Canada

#### GOLF ONTARIO INITIATIVES

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

#### CONTACT US

- Golf Ontario
- Golf Canada

Conducting championships is core to Golf Canada's mandate. For more than a century, Golf Canada's national amateur competitions as well as the many provincial golf championships have supported athlete development at the highest level. Canada's greatest players and golfing heroes have challenged our finest courses to etch their names in the storied history of Canadian amateur golf.

**2023 National Championships Calendar** 

2023 Provincial Championships Calendar







## HERITAGE

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- Hosting Championships
- COVID-19
- Rules of Golf
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#### GOLF ONTARIO INITIATIVES

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Junior Golf Pathway

Youth on Course

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

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In 1895, the Canadian Golf Association was founded by 10 member clubs: Royal Quebec Golf Club, Royal Montreal Golf Club, Royal Ottawa Golf Club, Kingston Golf Club, Rosedale Golf Club, Toronto Golf Club, Hamilton Golf & Country Club, London Golf Club (ex.), Winnipeg Golf Club (ex.), Victoria Golf Club. More than 125 years later, chronicling and celebrating the proud history of Canadian golf remains a pillar to Golf Canada's mission within the membership team.

- We are delighted to join facilities that are celebrating milestone anniversaries by providing gifts for 25, 50, 75, 100 & 125 year anniversaries
- Interested in learning where all current and former Canadian golf clubs existed over golf's history? Please visit our Interactive Course History Map at <a href="ch.golfcanada.ca">ch.golfcanada.ca</a>
- Clubs looking to learn more about the history of their facility, understand the development of the sport in Canada or donate item of significance to the Canadian Golf Hall of Fame archives and museum can contact Director, Heritage, Meggan Gardner at mgardner@golfcanada.ca









## SAFE & INCLUSIVE SPORT

Golf Canada is aligned with Sport Canada in fostering a safe sport environment for golf. All golf enthusiasts deserve to participate and compete in an environment free from harassment, abuse, or discrimination, regardless of gender, race, religion, language, age, or ability. A link to Golf Canada's Safe Sport initiatives is here with a new comprehensive resource page coming soon.

Golf Canada is a proud signatory of the Responsible Coaching Movement pledge and have implemented Respect Group training for staff, volunteers, coaches, support staff, parents, and athletes. Golf Canada is also a proud signatory of the R&A's global Women and Golf Charter to provide opportunities and advancement.

A newly formed Diversity and Inclusion Alliance is taking important steps to help drive increased diversity in our workplace, throughout our organization and across our sport. A Diversity and Inclusion resource page is coming soon.

#### **OVERVIEW OF MEMBERSHIP**

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
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- Hosting Championships
- COVID-19
- Rules of Golf
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#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
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- Incident Protection
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#### **GOLF ONTARIO INITIATIVES**

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
- Youth on Course
- Junior Golf Pathway

#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

#### CONTACT US

- Golf Ontario
- Golf Canada







## CONTACT US - GOLF ONTARIO

#### **OVERVIEW OF MEMBERSHIP**

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
- Golfer Retention Campaign NEW
- Foundation Support

#### WHY YOU NEED A HANDICAP

#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
- Incident Protection
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#### **GOLF ONTARIO INITIATIVES**

- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
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#### JUNIOR PROGRAMMING

- National Junior Skills Challenge
- First Tee

NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

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- Golf Canada

### **Golf Ontario**

96 Elgin Park Drive, Uxbridge, ON, L9P 0C2 905.852.1101 admin@gao.ca gao.ca

To reach our Accounting Team, please email accounting@gao.ca

For general inquiries, please contact our Administration Team at admin@gao.ca

To ask about making a donation in support of golf in Ontario, contact fundraising@gao.ca

If you have any Handicap & Course Rating questions please contact our Team members at <a href="mailto:handicapcr@gao.ca">handicapcr@gao.ca</a>

Contact Golf Ontario Human Resources staff at humanresources@gao.ca

For all matters related to Sponsorship, Marketing & Communications, please send your email to marketing@gao.ca

If you have any Membership related questions please contact our Memberships Team at membership@gao.ca

To contact our Rules Officials, please email rules@gao.ca

For all matters relating to Golf Ontario Competitions, please contact our Competitions Team at tournaments@gao.ca





## CONTACT US - GOLF CANADA

#### **OVERVIEW OF MEMBERSHIP**

#### FACILITY MEMBER BENEFITS

- Course Rating and Handicapping
- Golf Canada Score Centre
- Golf Canada App
- Golf Genius Partnership NEW
- Hosting Championships
- COVID-19
- Rules of Golf
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#### INDIVIDUAL MEMBER BENEFITS

- Official Handicap Index
- Golf Canada App NEW
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- 2022 Ontario Championship Schedule
- Rules Ready Presentations
- World Handicap System Webinars
- USGA Deacon Service
- Women's Try Golf Series
- LPGA USGA Girls Golf
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- National Junior Skills Challenge
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NATIONAL & PROVINCIAL AMATEUR CHAMPIONSHIPS

HERITAGE

SAFE & INCLUSIVE SPORT

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### **Golf Canada Member Services**

Suite 1-1333 Dorval Drive Oakville, ON, L6M 4X7 1.800.263.0009 x399 members@golfcanada.ca

### **REGIONAL DIRECTORS**

### **Western Canada**

golfcanada.ca

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dhastie@golfcanada.ca

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Jeffrey Hutt

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